

BARC Score Enterprise BI and Analytics Platforms

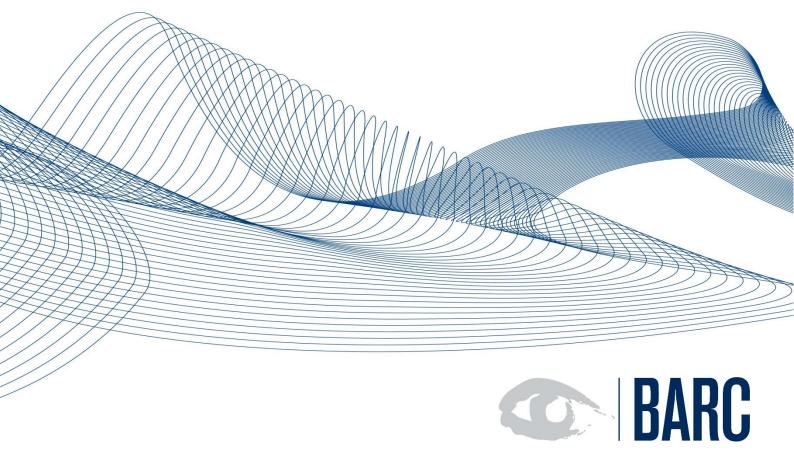
Authors: Larissa Baier, Christian Fuchs, Patrick Keller, Carsten Bange, Julia Förth and Robert Tischler

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Abstract

This BARC document is the fifth edition of our BARC Score business intelligence vendor evaluation and ranking. This BARC Score evaluates enterprise BI and analytics platforms that are able to fulfill a broad set of BI and analytics requirements within the enterprise.

Based on countless data points from The BI Survey and many analyst interactions, vendors are rated on a variety of criteria, from portfolio capabilities and architecture to sales and marketing strategy, financial performance and customer feedback.



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Overview

The market for business intelligence (BI) and analytics tools is highly competitive, with some large international incumbents, many successful vendors with a track record spanning decades, and countless smaller specialists with alternative and sometimes disruptive approaches.

This report analyzes the strengths and challenges of the leading vendors that offer beneficial value to customers wanting to implement a 'modern' enterprise BI and analytics platform.

A modern enterprise BI and analytics platform is able to span traditional and explorative BI and analytics requirements both for standalone data and information applications but also when embedded in operational applications. With the increasing importance of data to not only support management decisions but also increase the efficiency and effectiveness of operational processes - as well as the growing number of products, services and business models being based on data - a modern enterprise BI and analytics platform is an indispensable backbone of any enterprise wanting to succeed in adapting to the digitalization of markets.

A modern enterprise BI and analytics platform has to support a broad range of use cases. Therefore, it should provide front-end tools or modules for different types of users based on a suitable infrastructural foundation. The technical infrastructure includes the abilities to set up a central, governed and open semantic layer for all analytics modules, integrate the required data and offer additional functionality such as data lineage, impact analysis and data catalogs.

Besides buying a modern enterprise BI and analytics platform, organizations should have a BI/analytics and data strategy that goes well beyond an architecture blueprint to include non-technical and emerging business user-oriented requirements, alignment with corporate strategy, organizational models, outcome-based priority settings and a proper roadmap.

Still, when it comes to kicking off or expanding a business intelligence and analytics program, the initial focus almost always lies on the required toolsets. While this may not be the ideal starting point, a platform or product decision has to be made at some stage. This document will help with the selection process by evaluating the most commonly used product sets from the major vendor community.

Inclusion Criteria

There are two separate inclusion criteria categories for this BARC Score: the first is associated with a vendor's products and the other is linked to the financial results relating to those products. To be evaluated in this BARC Score, a vendor has to have a strong focus on providing BI and analytics functionality and supply four out of six technologies from the following functional portfolio:

- Formatted and ad hoc reporting
- Dashboards
- Analysis
- Advanced analytics
- Planning
- Self-service BI and data discovery

In addition, the vendor has to generate a minimum of 15 million Euros in license revenue per year with the above product set, spread across at least two separate geographies. Furthermore, the product set must have a significant number of implementations and license revenues across different geographies



to be considered as global.

We consider the following regions as individual geographies:

- Europe, Middle East and Africa
- North America
- Latin America
- Asia/Pacific

Vendors with an open source business model are evaluated by their total revenue because they do not charge a license fee for their products, but an annual subscription fee.

Evaluation Criteria

Every vendor is evaluated on two dimensions, Portfolio Capabilities and Market Execution, each of which represents an axis on the Score chart and considers sub-criteria which are described in detail below.

Portfolio Capabilities

In this BARC Score, vendors' portfolio capabilities were scored on three major areas:

- Functionality
- Infrastructure
- Portfolio

The weightings for each of the categories and sub-categories are shown in Table 1. Each of the sub-categories also have detailed weightings and criteria.



Category	Criteria	Weighting
Functional Evaluation	Reporting (formatted and ad hoc) Dashboards Analysis Advanced analytics Planning Self-service BI and data discovery	48%
Infrastructure Evaluation	Systems architecture and administration, deployment Performance Access to data sources Metadata and semantics Governance and security Information delivery Data Catalogs Automation	37%
Portfolio Evaluation	Portfolio integration Portfolio maturity Portfolio lifecycle	15%

Table 1: Portfolio Capabilities - Criteria and Weighting



Functional Evaluation

In our functional evaluation, we included the following six functional sub-areas.

Reporting

Formatted standard reports are usually page-oriented reports run on regular schedules. These include static reports – which normally appeal to the widest audience in a company because they are simple to use – and prompted reports, which enable users to filter reports based on predefined parameters. Aside from pixel-perfect displays, which provide developers with precise control over how they place report objects and images on a screen, formatted reports also support rich printing options, dynamic page sizing and a WYSIWYG (what you see is what you get) development interface.

Virtually every BI product can provide some type of reports. The importance of page orientation, scheduling and other advanced reporting features, however, varies depending on the customer's requirements. Functions such as Natural Language Generation speed up report creation and storytelling by suggesting narratives for report data.

In many cases, users require more interactivity than they receive from formatted reports. Ad hoc reporting tools are geared to non-professional report developers and provide basic filtering and navigation features (e.g., drill down, ranking and conditional formatting).

Dashboards

Dashboards are also referred to as cockpits, scorecards or BI applications. They provide graphical views of key performance indicators and the ability to drill down to details. Some dashboards offer self-service functions so that end users can create their own layouts without any outside help. Others (especially BI applications with guided navigation) require support from technically savvy business users or programmers. Scorecards often incorporate strategy maps and applications to manage improvement initiatives.

Analysis

Data analysis solutions differ from basic reporting tools in that they are able to probe much more deeply into operational data and generate new information that can be understood and actioned upon by the business. Further analyses can be carried out using mathematical methods. Traditional online analytical processing (OLAP) tools provide dimensional (versus reporting) data views which make it easy for users to drill down, drill across and pivot dimensions as well as apply sophisticated calculations without scripting. Certain analysis tools also offer methods to support set-based, visual or discovery-oriented data analysis.

Advanced analytics and data mining

Advanced analytics represents non-directed, hypothesis-free data analysis. Various algorithms scan the database searching for patterns used for a segmentation, classification or association of data. The methods cover statistical data analysis, neural networks, decision trees, time series and many other algorithms. Users must be well trained in order to use these methods and to gain the expected insights. Advanced analytics tools often contain data integration and analysis process support functionality.

Planning

Planning describes the task of creating data with a future time reference. An essential software requirement here is to write back planning data from planning forms in the front end to a planning data model in a central database. The planning model consists of planning structures (master data), key figures and planning logic, and combines different operational and financial plans. Both the planning forms and planning model are created using a planning solution. The coordination of the various planning activities and planners involved is handled by process control functionality (workflow). Specific planning functionality (e.g., data allocation, simulation and comments) is provided for plan data entry.

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Self-service BI and Data Discovery

Self-service BI and data discovery are major trends in bringing business intelligence to users in companies. A major benefit of these trends is the way they increase flexibility for 'data workers' and provide them with analysis capabilities to gain information from different data sources. However, in many companies, individual data processing, definition of KPIs and publication of individually defined (and layouted) reports and applications has led to a situation where trust in data has been lost and the replication of efforts in individual creation of applications and reports is blatantly inefficient. Therefore we evaluate each product's ability to combine the virtues of a strong software platform for secure, repeatable and broad data services with the provision of self-service and data discovery possibilities for users.

Infrastructure Evaluation

A modern enterprise BI platform must serve multiple usage scenarios and expanding user numbers as well as growing data sources and amounts. Therefore it should be designed as an open and adaptable architecture based on micro services that run in different environments and are open for third parties to use or embed into other applications. In terms of infrastructure, we evaluate a broad range of technical criteria including architectural evaluation, openness and ability to integrate different data sources, as well as other technical features such as performance optimization techniques and security settings. We assess connectivity to data sources including standard RDBMS, Hadoop and NoSQL databases but also file formats and options for customers to build their own adapters if needed. In addition, technical features such as support for different platforms as well as overall solution performance and caching mechanisms are considered in this evaluation. The effort needed to maintain the system is considered as well. To evaluate the openness of a solution, we analyze the vendor's API offering and support for third-party products to interact with the system.

We also rate a stronger use of artificial intelligence to add more "intelligence" and automation to the systems to reduce administrative effort or time spent searching within a product or using specific functions which can be automated.

Portfolio Evaluation

Here we evaluate each vendor's overall portfolio from a customer perspective. A business intelligence and analytics platform should have consistent user interfaces for publishing, consuming and interacting with data and reports. Consistency should not only apply to user interfaces but also to objects used to present and interact with data (e.g., tables and graphs) on a report/output level and to data (e.g., common semantic layer, joint data access standards, reusable objects).

The product's lifecycle and maturity are also assessed. Customers often complain about reliability and stability in early product releases. Early versions are rarely as functionally rich as mature products so they do not usually meet all their customers' functional requirements. And sometimes vendors offer mature products that are no longer being enhanced with innovative, new features. As a consequence they may not fulfill new and emerging requirements.

Criteria Weighting

We do not consider all categories and sub-categories to be equally important in this BARC Score. Our weightings are based on BARC's own view of current user focus and buying patterns.

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Market Execution

On the market execution axis, we rate the business intelligence vendors in this BARC Score using the following criteria and their corresponding weighting (see Table 2).

Criteria	Weighting
Product Strategy	High
Customer Satisfaction	High
Financials	Medium
Geographical Coverage	Medium
Ecosystem	Medium
Sales Strategy	Medium
Organizational Strength	Low
Marketing Strategy	Low

Table 2: Market Execution - Criteria and Weighting

Product Strategy

This is the most important of all the criteria. Vendors are rated on their product development track record, product roadmap and innovation, as well as the company portfolio's alignment with current market trends and demands.

Customer Satisfaction

In this year's BARC Score, we have included the 'Customer Satisfaction' KPI from The BI Survey. This generally considers product satisfaction, vendor support and implementer support ratings reported by customers.

Financials

This criterion covers the financial position of the vendor, from market capitalization, cash position and EBITDA to profitability, burn rate and investment rounds. For vendors that are private companies or do not break out the numbers for individual product lines, estimated figures are used. This year we have given additional weighting to our estimation of BI and analytics revenues for each vendor and scaled the rating accordingly.

Geographical Coverage

Vendors are evaluated on their global presence. We look at the various geographic regions and major countries in which the company conducts business with both a sales and marketing presence as well as development and support functions.



Ecosystem

In this category, we evaluate the extended ecosystem in which the vendor participates. This includes business partner networks, hardware or cloud infrastructure providers, consulting firms and systems integrators, and other technology alliances. We also evaluate whether each vendor has a dedicated team looking after and searching for partners.

Sales Strategy

To rate a vendor's sales strategy, we look at the various channels through which the company goes to market: with both direct and indirect sales teams, through distributors, value-added resellers (VARs), online channels as well as OEM relationships. We also evaluate the vendor's product pricing and its various sales models, such as perpetual licensing, support subscription, open source and freemium.

Organizational Strength

Vendors are rated on their organizational stability, which is influenced by consistency of corporate strategy, continuity of executive leadership, but also staff turnover, reorganization and layoffs.

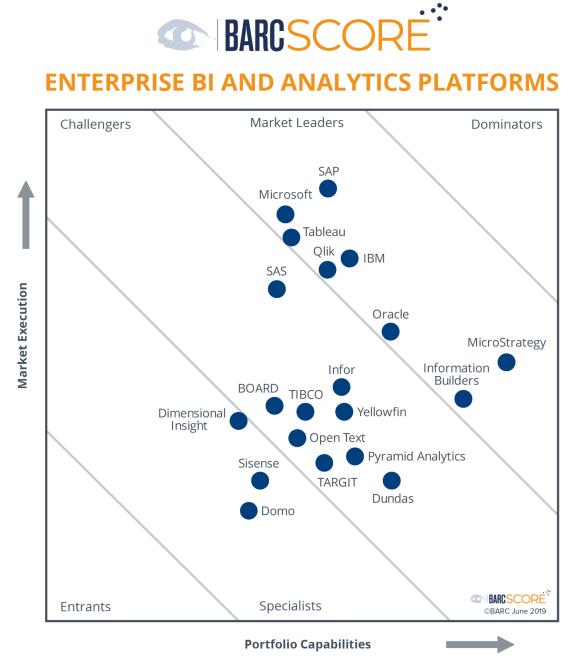
Marketing Strategy

A vendor's marketing strategy is evaluated by rating its corporate and product messaging, the company's presence in printed media, advertising and social networks, as well as its ability to run events, such as conferences, seminars, roadshows and webinars.

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Score

Calculating the individual ratings for all criteria and all vendors produces two scores per company: the portfolio capabilities score and the market execution score, each being plotted on the corresponding axis, resulting in the vendor's dot on the following BARC Score graphic (Figure 1).



Disclaimer: BARC Score is published by BARC GmbH (BARC). This chart is part of a larger research document, which contains explanations of the methodology and criteria behind the chart, and should be viewed in the context of the full document. BARC does not endorse any of the vendors featured in its research documents, and does not advise readers to select only those vendors with the highest ratings. Vendors appearing in the bottom left corner of this chart are market entrants or specialists and should not be interpreted as inferior. Those vendors in the top right area are not necessarily superior, but have strong portfolio capabilities and market execution.





Score Regions

Vendors can be positioned in one of five regions, depending on their total score on each of the two axes.

Dominators

Dominators are vendors that drive both technology and market adoption in a highly influential manner. They possess both a broad portfolio of market-leading and dominating products with a strong brand as well as a robust commercial prowess through best-in-class sales and marketing programs, an extensive ecosystem of business partners and alliances, and a rock-solid financial position. Dominators are considered a contender in virtually every planned implementation.

Market Leaders

Market Leaders are well established vendors that drive strong market adoption, supported by technology innovation and strategic acquisitions and by leveraging robust account management and a solid track record. Their portfolio enjoys high brand awareness in the market, covers an extensive range of technologies and services with only few gaps. Market Leaders typically have a large market share, making them a viable contender in almost all implementation scenarios.

Challengers

Challengers come in various shapes and sizes. They can be large vendors tapping into a new market by acquisition and pushing their way in with force, small innovative companies with a promising portfolio but limited sales and marketing resources, or vendors attempting to disrupt a market with a new technology approach or different business model.

Specialists

Specialists are usually smaller vendors with a portfolio focused on a specific market segment. They can be either limited in their technical capabilities by concentrating on certain features and functions, or they may only focus on select geographic regions rather than the global marketplace.

Entrants

Entrants are usually startups with limited reach and visibility in the market. Their product capabilities are incomplete when compared to competitors, and the vendor's long-term market potential is still unproven.

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Evaluated Vendors and Portfolios

The latest versions of the following products are evaluated in this BARC Score:

Vendor	Product(s)		
BOARD International	BOARD		
Dimensional Insight	Diver Platform DiveTab		
Dundas Data Visualization	Dundas BI		
IBM	IBM Cognos Analytics IBM Planning Analytics IBM DSX		
Infor (including Birst)	Birst Infor d/EPM		
Information Builders	WebFOCUS		
Microsoft	Power BI SQL Server Reporting Services Office Azure Data Explorer Azure ML		
MicroStrategy	Analytics Platform		
OpenText	OpenText Analytics Suite OpenText Magellan		
Oracle	Oracle Analytics Cloud Oracle Analytics Server Oracle EPM Cloud Oracle Hyperion Planning		
Pyramid Analytics	Pyramid A.OS (Pyramid 2018)		
Qlik	Qlik Sense QlikView Qlik NPrinting Qlik GeoAnalytics Qlik Analytics Platform Qlik Data Catalyst		
SAP	SAP Analytics Cloud SAP BusinessObjects BI Platform SAP Business Planning and Consolidation SAP Leonardo		

Vendor	Product(s)
	SAS Visual Analytics
SAS	SAS Visual Statistics
343	SAS Visual Data Mining and Machine Learning
	SAS Enterprise BI Server
Sisense	Sisense
	Tableau Desktop
Tableau	Tableau Server
	Tableau Prep
TARGIT	TARGIT Decision Suite
	Jaspersoft
TIBCO	Spotfire
	TIBCO Data Science
Yellowfin	Yellowfin Bl

Vendor Evaluations

In the following section, we discuss each vendor in the BARC Score and highlight their strengths and weaknesses based on customer surveys and market research by the authors.



BOARD International

Chiasso, Switzerland

www.board.com

BOARD, founded in 1994, today employs approximately 350 people worldwide. Headquartered in Switzerland, the company has 23 offices worldwide and a partner network in over 30 countries. According to the vendor, BOARD implements roughly 50 percent of its projects in planning and 50 percent in the BI area and is used by around 3,000 customers. The company currently has a strong focus on internationalization, especially on strengthening its presence in the United States.

BOARD's product strategy is based on an "all-in-one" philosophy. The goal is to deliver an easy-to-use and technically homogeneous environment in support of BI and enterprise performance management. BOARD's vision is to enable business users to implement solutions without significant IT support, based on an easy-to-use toolkit.

BOARD provides an integrated product consisting of a front end with data stored in a proprietary hybrid in-memory database called WAVE. Cubes are also modeled and maintained in WAVE, which can be accessed by BOARD only, as it allows only limited access for third-party front ends. WAVE was designed to simplify data modeling in BOARD. BOARD's graphical development environment enables users to create planning, dashboarding, reporting and analysis applications. Users can build and tailor a broad range of applications specifically to their own needs. Its BI features allow the creation of reporting and dashboards applications as well as analysis including an integrated module for predictive analytics called 'BEAM' (BOARD Enterprise Analytics Modeling).

In the past few years BOARD has focused strongly on providing functionality to keep up with several market trends. Besides BEAM, BOARD introduced a cloud offering, based on Microsoft Azure, and self-service data preparation capabilities (called Data Fast Track). Two further areas of innovation are storytelling and collaboration. BOARD has introduced a storytelling environment which assembles existing screens or allows the user to choose visualizations from existing applications to be presented in a story. Screen sharing capabilities within a chat-like environment have also been added. Finally, BOARD has incorporated the first cognitive capabilities into its system. "Cognitive Search", which creates a visualization based on a question asked or typed by the user, has been introduced. The solution also searches across other existing BOARD applications for further results.

Strengths

- Graphical, business user-oriented development environment for creating complex and flexible BI and planning applications without technical programming skills
- Closed and integrated systems architecture of multidimensional in-memory database and front
 ends
- Integrated advanced analytics algorithms as part of the solution, resulting from university cooperation
- Self-service dashboard creation for end users through assembly of predefined BI objects
- Company is strongly focused on growth, internationalization and innovation

- Limited access to proprietary BOARD database for third-party front ends
- Improved but still limited capabilities for formatted and print-oriented reporting, as the vendor focuses on reports created by business users
- Limited advanced analytics methods; no integrated support of languages such as R, Python and SAS yet



Dimensional Insight

Burlington, MA, USA

www.dimins.com

Dimensional Insight is a privately held company based in Burlington, MA. Started in 1989, Dimensional Insight set out to build an integrated platform with tools that address the various BI project roles. Its product line has evolved to include solution accelerators and product optimizations that have positioned it to succeed in highly regulated industries, such as healthcare, financial services, higher education, manufacturing, logistics and distribution. With a capable solution, specialized industry expertise and a strong passion for customer success, Dimensional Insight is set to expand on its customer base, grow its product footprint and increase brand awareness.

The company's product, Diver Platform, includes ETL, administration, dashboard development, data modeling, analysis and report viewing, as well as columnar database technology for data storage. Users can navigate data in any direction with performance boosted by a proprietary columnar in-memory engine. Based on its Diver Platform, Dimensional Insight offers rich content such as industry-specific adapters and business rules. The company also offers Measure Factory, a business rules automation engine designed to give users governed access to measures.

Dimensional Insight is in general very customer-centric and provides three core benefits to its customers:

1) its ability to empower users with fast access to critical measures needed to meet operational performance and compliance requirements; 2) its ability to allow users to "dive" deep into their organization's data in any direction to get the answers to their business-critical questions; and 3) its ability to provide users access to commonly understood, trusted measures through business rules management.

Although initial improvements have been made, Diver's front-end interfaces still appear somewhat outdated compared to rival products as they were designed not to distract users from the data. The product offers limited support for trending BI areas such as visual analysis/data discovery. Dimensional Insight is currently working on an updated look and feel for its platform.

Dimensional Insight also has a mobile BI information delivery platform called DiveTab. It is designed to be run on different devices (mobile, PC) and support the creation of individual (if needed, offline) operational applications. DiveTab applications support operational staff with information and analysis/navigation capabilities in data.

Strengths

- Industry expertise and packaged solutions
- In delivering content, ETL, in-memory data storage and front ends, Dimensional Insight focuses on providing an end-to-end solution to its customers
- Strong customer orientation reflected by high levels of customer satisfaction
- New collaboration features and self-service creation of dashboards by assembling predefined content/measures incorporated into the solution
- Measure Factory offers predefined governed content for selected industries based on common business rules and logic, which can be customized based on customers' needs

- Front ends for data integration and analysis require rather technical, well-trained users
- Limited visibility and brand awareness outside core markets
- Planning and performance management are not covered by the vendor out of the box. However, solutions for planning and budgeting are available from partners



Domo

American Fork, UT, USA

www.domo.com

Founded in 2010 in American Fork, Utah, Domo launched its first BI product in 2012, but operated in stealth mode until 2015, approaching customers on a one-on-one basis and asking them to sign a non-disclosure agreement.

After 2015, Domo quickly garnered attention through mass marketing campaigns. Josh James, serial entrepreneur and founder of Omniture, is CEO and raised nearly \$700 million in venture capital funding from 48 investors. Domo went public in June 2018 raising an additional \$200 million in capital. The company has 800 employees and more than 1,700 customers, including 36 percent of the Fortune 500.

Domo is a cloud-first business intelligence tool designed to consolidate an organization's data into one easy-to-use, self-service solution for all business roles, so anyone can access the data they need to make better decisions in real time. The Domo platform is one of the largest analytics cloud platforms and, collectively, on an average day, Domo customers query between 100 and 200 trillion rows of data. This confidence and prowess is backed by loyal investors and Domo's cult following of customers, known as 'domosapiens', who praise Domo's offering. Domo is designed first for cloud and mobile. Customers use a browser to access all functionality, although it does have a Windows desktop tool called Workbench, which is used to transform and load on-premises data into the Domo cloud. Mobile users can access Domo through its iOS or Android apps.

From the beginning, one of the Domo executives' primary goals was to simplify data acquisition by enabling customers to connect to their data as quickly and easily as possible. To meet this goal, Domo offers roughly 1,000 connectors. Domo customers can also get data via file uploads, OLAP & ODBC, on-premises databases, spreadsheets and other sources.

Strengths

- Integrated product for data discovery and dashboarding use cases targeted for use by business users
- Simple to connect and clean data with hundreds of connectors and Magic ETL
- Modern, cloud-based architecture with appealing look and feel
- Strong focus on business users
- Emphasis on using the solution on mobile devices

- No predefined functionality for planning; only when used as an analysis and dashboarding product in performance management and planning processes
- Limited capabilities in the area of print-oriented reporting and report distribution compared to some competitors in this area
- Local presence very limited outside the United States, the United Kingdom, Japan and Australia



Dundas Data Visualization Inc.

Toronto, ON, Canada

www.dundas.com

Founded in 1992, Dundas began building its reputation as an innovator in visualization software with its Chart product based on Microsoft technology. In 2007, Dundas sold the Chart franchise to Microsoft to build a dashboard product, which was launched in 2009. Further expanding its mission, Dundas released Dundas BI in 2014, a full-featured and modern BI platform that launched the vendor into the market for all-in-one BI platforms. Dundas is a privately held company with approximately 85 employees headquartered in Ontario, Canada.

Dundas BI was conceived with an emphasis on ease of use. It was built using .NET and is shipped onpremises or in the cloud. Besides the ability to store data in a SQL Server or PostgreSQL data warehouse, the product supports live data access to different data sources as well as data acquisition into a proprietary in-memory engine. Dundas makes use of modern standards such as HTML5 and has equipped Dundas BI with REST, .NET and JavaScript APIs to support scenarios such as embedding and advanced customizations. The presentation layer is made up of two main modules: dashboards and operational reports. The first allows users – including those from business departments – to create dashboards, while the second focuses on the creation of pixel-perfect print-oriented reports by more advanced users. Further presentation options include a dedicated scorecard editor and small multiples for producing a series of visualizations for comparison. These components all offer rich functionality for building individual applications with custom triggers and actions as well as plenty of property panes for the customization of these applications. In embedding scenarios, the whole solution or individual visualizations can be embedded.

Despite the solution's broad range of functions for the creation of BI applications, Dundas has not lost track of business users. To protect them from the complexity of the dashboard creation environment, customers can individually control the functional features it offers. Furthermore, Dundas BI offers interesting support for data discovery scenarios. The steps for data preparation and visualization are tightly integrated, making it feasible to iteratively analyze and enhance data to gain as much insight as possible. Visualizations are automatically created upon adding data to the canvas and there is an option to automatically change visualization. Advanced analytics with guidance, user advisory for business analysts and NLQ/NLG are the few areas in which Dundas BI scores lower in terms of functionality than competing vendors.

Strengths

- Dashboard development environment that provides a high level of control over the look, feel and functionality of user applications
- Ability to support operational dashboards through direct connection to source applications
- Clean, modern, responsive graphical interfaces
- Robust administrative capabilities for managing multi-tenant user communities
- Good capabilities for data discovery, especially for data preparation and visual analysis

- Advanced analytics functions mostly available through integrated external libraries
- Dundas BI is not a planning application; however, it can be used for reporting, analysis and dashboarding to support planning processes
- Dundas is a rather small vendor with limited geographical presence and a partner network with scope for expansion



IBM

Armonk, NY, USA

www.ibm.com

As one of the world's largest vendors of IT hardware, software and services, IBM offers a comprehensive portfolio of business intelligence and performance management solutions. For this BARC Score, we evaluated IBM Cognos Analytics and IBM Planning Analytics as well as IBM Data Science Experience (DSX), which also includes IBM SPSS.

IBM Cognos Analytics provides functionality for several categories of BI applications including dashboards, formatted reporting, ad hoc reporting and OLAP analysis in a web-based, integrated user experience. The product is typically used in larger scenarios supporting the needs of many concurrent users as well as large data volumes. With a continuous release development cycle, IBM continues to broaden its functionality on a quarterly basis. For example, Geospatial capabilities have been enhanced with the embedding of new mapping functionality through partnerships with Mapbox and Pitney Bowes. Additionally, IBM has integrated former IBM Watson Analytics functionality into IBM Cognos Analytics. The suite now offers search-oriented data analysis with encapsulated cognitive capabilities aimed at business users.

For advanced analytics and data mining, IBM positions its Data Science Experience offering. Besides the widely known SPSS, DSX also includes new data science modules based on Jupyter Notebooks for development in R and Python. SPSS offers good support for the creation, test and deployment of individual data mining models. The SPSS Modeler interface has been embedded in the new offering.

IBM Planning Analytics (formerly TM1 and on the market since the early 1980s) is essentially a highperformance, multidimensional in-memory database for planning and (OLAP) analysis. Planning Analytics is aimed at power users who build individual planning and analysis applications. The solution has both Excel and web front ends and offers capabilities for publishing content to the web.

Strengths

- Extensive product portfolio includes Cognos Analytics for formatted and ad hoc reporting, OLAP, visual and advanced analysis, and dashboard creation; and Planning Analytics for planning and performance management
- Broad capabilities for data mining and advanced analysis with SPSS and DSX as well as visual business user-oriented data discovery and cognitive BI with IBM Cognos Analytics
- Multiple deployment options cloud, on-premises and hybrid
- Continued investment and innovation in BI, advanced analytics and data management for IT and business users
- Established and expansive partner community with worldwide product support and knowledge

- Limited functionality for advanced analysis in Cognos Analytics. However, SPSS and DSX are available as separate offerings
- Currently, integration between the Cognos Analytics, Planning Analytics and SPSS products is incomplete. However, the integration of Cognos Analytics and Planning Analytics has improved
- Potential client confusion around product branding/naming. For example, IBM Cognos BI and Cognos Analytics, IBM Planning Analytics and Cognos TM1



Infor

New York, NY, USA

www.infor.com

Infor is a global provider of business software, which focuses on offering cloud-based solutions. The company was founded in 2002, has 170 offices in 41 countries and supports over 90,000 customers. Infor is privately held by Golden Gate Capital, Koch Industries and Summit Partners.

In 2017, Infor acquired Birst, a company founded by Siebel Analytics veterans. With this acquisition, Infor has split its portfolio into BI and enterprise performance management (EPM) products. Birst is now positioned to serve BI usage scenarios while Infor d/EPM – Infor's existing EPM product – serves EPM scenarios. Birst will continue to focus on the standalone BI market. In addition, Birst also plays a central role in Infor's cloud strategy. Birst will be able to connect to Infor's operational systems such as ERP or CRM in one integrated layer which will be exposed to end users. The solution is packaged with Infor's CloudSuite products, consisting of operational systems for various verticals.

Birst is a cloud-based BI platform for formatted and ad hoc reporting, dashboarding and analysis. The vendor calls it a networked BI platform because its focus lies in the support of decentralized usage scenarios in a governed environment, without data or model replication. It offers modeling capabilities to create an individual semantic layer which enables connection to analytics-ready data via Live Access. In addition, through its Automated Data Refinement (ADR) capability, the Birst platform allows data extraction, storage and alignment to analysis-ready structures. To provide flexibility for business users, Birst supports the connection of these central data models with decentralized data, delivering local execution with global governance. On the front-end layer, Birst has several modules to support BI scenarios such as pixel-perfect formatted reports, dashboards, ad hoc reporting, data mashups, analysis and data discovery.

Infor d/EPM is a flexible CPM product combined with business content. The platform provides a multifaceted development environment for tech-savvy business power users to build custom CPM applications. Predefined CPM applications are available for various business functions and industries, including strategy management, budgeting, planning, financial consolidation, workforce planning and workforce budgeting. The vendor recently introduced a new version of Infor d/EPM with modernization improvements such as redesigned user interfaces and web-based administration.

Strengths

- Cloud-based BI platform for formatted and ad hoc reporting, dashboarding and analysis (Birst)
- Modern sematic layer concept to provide both governance and consistency as well as data discovery to support agile development for business users (Birst)
- Predefined analytical, BI and analytics applications for Infor CloudSuite products (Birst)
- Integrated flexible application suite for planning, dashboards, reporting, analysis and forecasting with proprietary multidimensional data storage (Infor d/EPM)
- Strong capabilities for ad hoc analysis and planning integrated in Microsoft Excel (Infor d/EPM)

- Like some of its competitors, Infor splits its portfolio into BI and CPM. Integration between them, as well as between Infor d/EPM components, takes place at data level (components use the same data but do not share visualizations)
- Although especially data preparation is much improved, Birst still lacks ad hoc analysis and data discovery functionality to provide business analysts with broader analysis capabilities compared to its competitors
- Infor d/EPM lacks market visibility in the CPM space (outside Infor accounts)



Information Builders

New York, NY, USA

www.informationbuilders.com

Information Builders is a privately held company, founded in 1975 and with more than 60 offices worldwide. The vendor's flagship BI offering, WebFOCUS, was introduced in 1997. Information Builders also provides the iWay and Omni product lines, which are often used alongside WebFOCUS for data integration and data quality functionality.

To summarize its core competencies and products, Information Builders uses the tagline 3i Data and Analytics Platform, representing integration, integrity and intelligence. This refers to the entire cycle of integrating, managing and analyzing data. The vendor aims to support this process with its software and solutions tailored to customer requirements. Integration and integrity refer to solutions for data management, especially for data integration and data quality. iWay is a set of data integration tools offering more than 300 predefined connectors to different data sources. These tools have been incorporated into the Omni-Gen platform along with other platform technologies. Intelligence stands for the BI front end, WebFOCUS. Although Information Builders strongly focuses on data processing, it does not provide self-developed data storage components, incorporating OEM in-memory technology instead.

The WebFOCUS data and analytics platform is a web-based BI environment with front ends and decision support tools for formatted reporting, ad hoc reporting, dashboards and analysis, and a custom application development environment. With WebFOCUS, BI applications can be centrally administered and published to a large group of internal and external recipients. In the last year, the vendor has been concentrating on developing interfaces that are easier to use and configure for business decision-makers. The solution now incorporates web-based tools, such as InfoAssist for ad hoc analysis and self-service data discovery; BI portal designer for designing and managing group portals, dashboards and content management; Designer for data preparation and building interactive web-applications as well as interactive InfoApps for non-technical consumers (especially in operational scenarios). Supporting operational analytics is actually a key strength of WebFOCUS. The solution delivers insights from data coming directly out of production systems. These capabilities have been extended across enterprises to enable analysis across any and all new systems that are engaged, including today's cloud-based infrastructures.

Strengths

- Very flexible and scalable solution for formatted reporting for large user groups and highlyformatted documents, infographics, ad hoc reporting, dashboarding, analysis and creating individual BI applications for operational BI
- Support for a wide range of data sources
- InfoAssist, focused on ad hoc reporting, query and data discovery for business users, provides good capabilities for content export in different formats
- InfoApps and capabilities for the development of predefined interactive applications for business users (operational and strategic/tactical BI)

- Although some improvements have been made, WebFOCUS lacks some analysis, data discovery and content creation capabilities suitable for business users compared to its competitors
- Information Builders has to improve awareness of its modernized data and analytics platform. Many prospects do not know about its current functional scope and improved look and feel
- Limited performance management and no planning solutions. However, write-back functionality – especially for operational use cases – is provided



Microsoft

Redmond, WA, USA

www.microsoft.com

Microsoft, the world's largest software company, was founded in 1975 and has become a household name primarily due to its Windows operating system and Office suite. The vendor has a broad enterprise offering too, ranging from cloud to database to its ERP offering.

Like several competitors, Microsoft focuses heavily on providing cloud-based solutions. Microsoft Azure is already used by many customers as a cloud computing platform and infrastructure. The vendor offers a host of services and applications based on Azure. It can also be seen as a central hub for providing the company's own software in the cloud. The platform is available through a global network of data centers managed by Microsoft and hosted by its partners. Not only Microsoft but also a number of other BI and business software vendors rely on Azure for their cloud infrastructure.

Microsoft mainly offers its BI and analytics products as part of its Azure infrastructure. Among other things, the suite offers Azure ML as a framework for data analytics. Through an integrated development environment called ML Studio, users can build data models using drag-and-drop gestures and simple data flow diagrams.

Besides some tools for specific usage scenarios such as Azure Data Explorer and Azure ML, the vendor concentrates its core BI and analytics capabilities in Power BI. Power BI is a cloud-based BI product consisting of Microsoft Power BI Desktop (a full client for ad hoc reporting, dashboards and analysis) and Power BI Service (a web client for content publishing and sharing). It is marketed as an interactive tool for data visualization geared at enabling business users to analyze data and share insights predominantly via dashboards. Recently, the vendor incorporated formatted reporting functionality from its on-premises SQL Server Reporting Services portfolio as paginated reports into Power BI to provide a broader feature set to its customers. Power BI's pricing and the dominance of Microsoft products on computers with Office installed give Power BI huge traction in the market. Power BI is included in the Azure IoT Suite, and forms part of Microsoft's data science toolset.

Microsoft also still offers BI capabilities in its Office and SQL Server product lines. Microsoft SQL Server consists of multiple products including a relational database management system, data integration and data quality components, Analysis Services as a multidimensional database, and Reporting Services as a solution for formatted reporting. With the incorporation of Revolution R functionality to SQL Server, the product is also particularly interesting for advanced analytics scenarios.

Strengths

- Power BI, the business user-oriented data discovery solution, is attractively priced, which makes it easy for organizations and individual users to get started with it
- Solid product portfolio for formatted reporting, ad hoc reporting, analysis and dashboards. Integration of paginated reports into Power BI
- SQL Server is a well known database management system consisting of relational data storage, OLAP modeling, spatial support and integrated data mining
- Excel is a well known and widely used self-service BI and analysis tool
- Extensive business partner network, providing Microsoft competencies around the world

- Microsoft BI products are integrated at data level only and lack a central metadata repository
- Some tools have overlapping functionality. This could confuse those who want to evaluate products based on their use cases
- Planning and corporate performance management topics are covered by partner solutions



MicroStrategy

McLean, VA, USA

www.microstrategy.com

MicroStrategy, founded in 1989, is one of the best known vendors in the business intelligence market worldwide. In 2003, it became the first vendor to release a fully integrated product that provides formatted reports, dashboards and interactive data discovery in a single solution using the same infrastructure. With its library of statistical and advanced analytics functions, the vendor offers comprehensive analytic capabilities for a wide variety of use cases.

MicroStrategy has one of the best integrated architectures on the market, built from the ground up without acquisitions. The vendor focuses on providing solutions a customer needs to become an "Intelligent Enterprise". The analytics and mobility suite offers web, desktop and native mobile apps for front-end clients, which connect to a variety of data sources via a proprietary enterprise semantic graph to deliver a common and governed business logic layer. The vendor has invested much over the years in supporting 200+ native connectors to data sources, as well as offering native support for Hadoop systems. Besides direct connectivity to source systems, MicroStrategy offers a native in-memory engine with parallel processing and partitioning capabilities to drive faster performance on big data. In 2019, the vendor started to allow access to its governed datasets from third-party tools such as Tableau, Qlik and Power BI.

In general, MicroStrategy has always taken market trends seriously. The vendor provides a no-code development framework to build native mobile apps for iOS and Android devices. Offline capabilities and write-back data entry for transactions and operational use cases are available as built-in capabilities. To fulfil requirements in the area of self-service BI, data discovery and data preparation, MicroStrategy offers two integrated clients (Windows and web). "MicroStrategy Dossiers" were introduced as interactive applications that organize dashboards or reports in a familiar book-oriented chapter and page format in order to provide modernized ways to visualize data.

In 2019 MicroStrategy introduced HyperIntelligence, a new category of analytics that provides contextual information directly on web applications and portals from enterprise systems with zero clicks. It is available via a Chrome extension and as a native mobile app called HyperIntelligence for Mobile, and injects real-time, contextual insights and recommendations directly into users' browser-based or mobile workflows.

Strengths

- Single integrated platform for formatted and ad hoc reporting, dashboarding, analysis and BI application building with good performance in large and complex environments
- HyperIntelligence overlays and dynamically surfaces enterprise data on web apps and websites
- Visual analysis solution for self-service BI scenarios included in the platform, with web and desktop-based clients for ad hoc reporting, query creation and analysis
- Connectors to other BI tools including Tableau, Qlik and Power BI to access its semantic graph
- Cloud platform with incorporated data integration capabilities based on AWS and Azure
- Comprehensive library of statistical functions for use by developers

- No dedicated solution/platform for predictive analysis and advanced analytics available. However, a broad statistical library and support for PMML and R/Python are offered
- Limited performance management and no planning solutions. However, write-back functionality, especially for operational use cases, is provided
- Collaboration on content has improved. However, collaboration on content creation, especially



for integrating sandbox data into governed environments (e.g., via workflows) could be better



OpenText

Waterloo, ON, Canada

www.opentext.com

OpenText, is a global provider of enterprise information management (EIM), especially known for its enterprise content management (ECM) and business process management (BPM) solutions. In January 2015, OpenText acquired Actuate, one of the earliest providers of business intelligence software. The company was founded in 1993 and based in San Mateo, California, with about 600 employees worldwide. Actuate launched the open source Eclipse BIRT (Business Intelligence and Reporting Tools) project in 2004. To complement its portfolio with a solution for predictive analysis, Actuate acquired Quiterian in 2012. The former Quiterian product is now known as OpenText Data Discovery.

Today, OpenText offers a business intelligence package called OpenText Analytics Suite and, in 2017, it introduced OpenText Magellan.

OpenText Analytics Suite consists of OpenText BI and Reporting and OpenText Data Discovery. OpenText BI and Reporting is a server-based application that connects to various data sources and consists of modules for formatted reporting, ad hoc reporting, dashboarding and analysis. Development of applications and reports as well as access to data sources takes place in both the web-based designer and the OpenText Analytics Designer. End users work with web-based modules for ad hoc reporting, simple data navigation, OLAP analysis and dashboarding. Due to the fact that OpenText BI and Reporting is equipped with open APIs, the solution is well known in open source and embedding scenarios. Customers seeking solutions that can be adapted to their needs using APIs and programming often consider OpenText BI and Reporting. OpenText Data Discovery is a combination of in-memory and columnar-based data storage with a web-based front end for visual data mining and predictive analysis. Data required for data mining and analysis is integrated using a built-in ETL module. The solution is aimed at data scientists and analysts from business departments and offers predefined data mining algorithms and analysis methods such as forecasting, clustering, Venn diagrams, pivot tables, bubble charts and so on. It is available as an on-premises or cloud-based version.

OpenText Magellan is a flexible artificial intelligence (AI) and analytics platform which extends the OpenText Analytics Suite to combine machine learning, text mining, advanced analytics and business intelligence with the ability to acquire, merge, manage and analyze structured and unstructured big data.

Strengths

- Good capabilities for developing pixel-perfect reports
- Ad hoc reporting and data navigation suitable for business users
- OpenText Data Discovery as a business user-oriented solution for predictive analysis
- Strong orientation towards product integration/embedding and provision of a good set of APIs for individual development
- Joined the AI and machine learning market with Magellan, which uses open source components

- OpenText Data Discovery is limited to predefined analysis and data mining methods; there is no integration of programming languages for data mining such as R or SAS. However, other products such as OpenText Magellan and OpenText Analytics Suite can integrate with other libraries such as R and MLlib
- Limited reporting features for business users: Studio (OpenText's ad hoc reporting component) has less functionality than some competitors
- Collaboration features in the Analytics Suite are also rather limited compared to some competitors



Oracle

Redwood Shores, CA, USA

www.oracle.com

Oracle is a global provider of enterprise cloud computing, offering software as a service, platform as a service, infrastructure as a service and data as a service capabilities. The company employs more than 138,000 people worldwide. With more than 430,000 customers and deployments, Oracle offers a comprehensive stack of cloud applications, platform services and engineered systems.

In 2014, Oracle changed its general release strategy to "Cloud First" and now has a major strategic focus on enhancing its cloud-based portfolio. However, the company continues to develop its onpremises solutions for enterprise BI as well. The cloud portfolio is packaged as Oracle EPM Cloud and Oracle Analytics Cloud (OAC), Oracle's flagship product for BI and analytics. OAC incorporates data preparation, data visualization, enterprise business intelligence and scenario management capabilities. In the area of enterprise BI, it offers modules for developing and deploying dashboards, formatted reporting, ad hoc reporting and self-service discovery/analysis. Machine learning and AI is incorporated into OAC. Essbase Cloud, a capability of OAC, enables multidimensional storage which can be used for scenario modeling, OLAP analysis and the creation of Excel-based applications.

OAC provides business user-oriented solutions for data visualization and data preparation focused on explorative data analysis (data discovery) and data enrichment. Users can integrate different data sources from the cloud and on-premises and create individual data models for analysis purposes. Data visualization and data preparation functionality is available in the cloud, on-premises and as a standalone desktop tool (the latter option is for evaluation purposes only).

Machine learning algorithms are embedded out of the box with OAC. R and Python scripts can be embedded in Oracle Analytics Cloud for custom advanced analytic capabilities.

Strengths

- Cloud and web-based tool portfolio for formatted and ad hoc reporting, analysis, visualization, data preparation, dashboarding and scorecards in one suite
- Recently introduced machine learning-driven capabilities to power the analytics experience with natural language query and generation, personalized mobile and predefined advanced analytics functions
- Powerful ROLAP engine including the capability to generate multiple SQL statements to answer a single user query
- Action framework for triggering external events and navigation within dashboards
- Oracle Planning and Budgeting Cloud Service (PBCS) as a strong planning solution suitable for large scenarios, as well as Oracle Essbase Cloud for scenario planning and what-if capabilities

- In contrast to other vendors, Oracle's strategy is that analytics and EPM are separate product lines. Therefore, integration between product lines such as OAC and Oracle EPM Cloud is at data level leveraging data models and structures. However, product lines are not integrated at report/visualization level
- Oracle's cloud-first strategy for its BI and EPM portfolios leads to transient functional disparity between cloud and on-premises offerings
- Limited collaboration and annotation features in OAC compared to some competitors



Pyramid Analytics

Amsterdam, Netherlands

www.pyramidanalytics.com

Founded in 2009, Pyramid Analytics is a privately held software company with more than 150 employees. Its first BI product, BI Office, was launched in 2012. The company is headquartered in the Netherlands and has offices in the United States, Israel and the United Kingdom. With backing from Sequoia Capital and Viola Group, the company continues to grow and now boasts more than 750 enterprise customers.

Pyramid Analytics released a newly architected and revamped product – Pyramid 2018 – in the third quarter of 2017. The new product is no longer dependent on the Microsoft platform and is designed to be platform agnostic supporting any stack in the market. It is built as a BI and analytics platform which makes strong use of AI and machine learning with the aim of becoming the standard for the enterprise market, hence its branded name Analytics Operating System (A.OS).

Pyramid A.OS is a server-based platform built in Java with a pure HTML5/JavaScript front end that is accessible from a browser without desktop or installed components. The platform is OS and device agnostic with full gesture support on touch and mobile devices. Furthermore, it offers and supports REST APIs to support additional scenarios such as embedding and automation. The A.OS has its own analytics engine called 'PYRANA', which can drive both querying and analytic calculations across different data sources using ANSI SQL or MDX. This extends direct analysis to numerous relational, inmemory, big data and unstructured data sources natively – including its own proprietary in-memory engine. Despite a more open and modern architecture, Pyramid Analytics continues to retain its strong support for Microsoft SQL Server with native MDX queries for both multidimensional and in-memory models. Pyramid 2018 now extends support to SAP data technologies as well.

Pyramid 2018 offers improved data preparation and modeling features to support data integration and processing. Its open architecture means the software can be deployed in different environments: cloud, hybrid or on-premises. For AI and machine learning, the vendor offers R, Python, MLib, Weka and TensorFlow integrations.

In terms of usage scenarios and modules offered, Pyramid 2018, like its predecessor, is an integrated platform for ETL, dashboarding, data discovery, analysis and reporting. The vendor aims to bridge the gap between self-service and IT-driven BI with a product that provides agility for end users while IT retains centralized control and fosters greater collaboration through the sharing of business logic, content and commentary.

Strengths

- Well-integrated product for reporting, dashboards, data preparation and analysis
- Self-service data discovery targeted at business users
- Well thought-out capabilities for dynamic text for storytelling
- Content lifecycle tracking and sharing
- Provision of platform features such as governance, security and lineage

- Pyramid 2018 is not a planning application; however, it can be used for reporting, analysis and dashboarding to support planning processes
- Data discovery (especially visual analysis) capabilities are still new and limited compared to competitors' solutions
- Pyramid 2018 is still a young solution and needs to gain greater visibility in the market



Qlik

Radnor, PA, USA

www.qlik.com

Qlik, originally founded in 1993 in Lund, Sweden, moved its headquarters to the United States in 2005 after raising funds from several venture capital firms. QlikView, the company's virtually unknown product at the time, was very aggressively marketed after the VC investment. This created enormous attention and traction, and in 2010 Qlik went public on NASDAQ. In 2016, Qlik was acquired by the private equity company Thoma Bravo and delisted from the stock exchange.

Until the general availability of Qlik Sense in 2014, Qlik was a one-product company. Today, the vendor provides a portfolio of visual analytics offerings. With this stack, Qlik focuses on helping customers manage their data, providing analytics to analyze the data and providing features to transport insights to end users.

Qlik's platform consists of several components including Qlik Sense, Qlik Core for developers, QlikView and Qlik NPrinting, acquired with Vizubi in 2015 for enhanced printing and page-based layout. Qlik DataMarket is a marketplace for sourcing external data for analyses such as weather and currency information. In 2017 Qlik acquired its Swedish partner Idevio (now Qlik GeoAnalytics) to provide advanced features in the area of spatial analysis. The vendor recently acquired Podium Data (Qlik Data Catalyst) to broaden its feature set in the area of data preparation and data catalogs. Moreover, the vendor is currently in the process of acquiring Attunity, a data integration specialist.

Qlik Sense is positioned as a self-service data visualization and data discovery solution providing immediate analysis results. It is powered by Qlik's associative engine QIX, and gives flexible access to data sets stored in-memory. Qlik has significantly improved the business user-friendliness of its data preparation module by adding visual preparation and profiling where scripting was previously required. These improvements enhance the productivity of data preparation for developers and also make data preparation accessible for less technically oriented users.

Qlik NPrinting is a report generation, distribution and scheduling application which can be used to create reports based on Qlik Sense or QlikView content. It enables organizations to create reports in a variety of popular formats including Office and pixel-perfect PDF files.

QlikView is a dashboard and analysis product based on in-memory technology targeted at business users. However, while QlikView addresses the common challenges that business users see in IT-run BI systems, the potentially high amount of scripting in complex QlikView installations (compared to Qlik Sense for instance) requires trained staff to produce scalable and high-performance solutions.

Strengths

- Business-oriented platform for reporting, dashboarding, analysis and creation of individual applications, and also for embedded scenarios using Qlik Sense APIs
- Good 'associative' and set-based navigation in data with search in content available
- Responsive in-memory processing
- Data market to augment analysis with curated and ready-to-use external data
- Broader data management capabilities with the acquisition of Podium Data and Attunity

- No planning capabilities as part of the solution portfolio
- Limited built-in functionality for data governance to align the definitions of KPIs across distinct applications in Qlik Sense and QlikView
- Although some integration has been done recent acquisitions need to be more deeply integrated with the existing stack



SAP

Walldorf, Germany

www.sap.com

SAP was founded in 1972 as a business applications company. It significantly increased its footprint in the business intelligence and analytics market with the acquisition of BusinessObjects in 2007 (now called SAP BusinessObjects Business Intelligence Platform).

The portfolio of BI and analytics solutions from SAP encompasses on-premises and cloud-based solutions for business intelligence, predictive analytics and planning.

BI and analytics capabilities in the SAP Analytics portfolio are available via SAP Analytics Cloud for cloud and SAP BusinessObjects Enterprise for on-premises deployments. SAP Analytics Cloud is designed specifically for the cloud with the option of serving hybrid cloud scenarios (with data onpremises) and combines the traditionally separate processes of data modeling, planning, reporting, visualization and predictive analytics into one solution aimed at business users. In addition, SAP Digital Boardroom is a corporate management cockpit solution that aims to transform boardroom and steering meetings into a real-time digital enterprise experience. Both SAP Analytics Cloud and SAP Digital Boardroom are built on the SAP Cloud Platform. In early 2018, SAP announced plans to focus its BI and analytics strategy on SAP Analytics Cloud. SAP Lumira Discovery will receive functional updates throughout 2018 and will be supported, like SAP BusinessObjects Enterprise Suite, beyond 2024.

SAP BusinessObjects Enterprise Suite is the on-premises BI offering from SAP which incorporates various end-user tools with a moderate level of integration. The suite contains strong individual products as well as several clients for various types of analysis and capabilities for building custom guided BI applications that can be published to the web or mobile devices. The suite currently consists of the following products: SAP Crystal Reports (pixel-perfect reports), SAP BusinessObjects Web Intelligence (standard and ad hoc reporting), SAP Lumira (data discovery and application building) and SAP Analysis (MS Office Integration). Some products leverage the central Universe semantic layer to access data sources while others access data sources directly.

SAP Leonardo is a packaged offering for IoT and big data analytics consisting of different services and ML functionality. SAP Business Planning and Consolidation (BPC), the on-premises planning product in SAP's performance management portfolio, is integrated in the BW landscape and SAP ERP (S/4HANA).

Strengths

- Extensive BI platform for formatted and ad hoc reporting, analysis, dashboarding and custom application development, suitable for medium and large deployments (SAP BusinessObjects Enterprise) with strong publishing features
- Integrated business user-oriented solution for planning, BI and analytics (SAP Analytics Cloud)
- IoT and ML offering with SAP Leonardo
- Connectivity and pre-built content available for SAP's own data sources and applications
- SAP Analytics Hub as a single access point for all analytics (cloud and on-premises, SAP and non-SAP)

- SAP Analytics Cloud is available in the cloud only and is still a young solution with limitations in its data discovery, reporting and BI application creation
- SAP's BusinessObjects Enterprise Suite maintenance announcement caused confusion and uncertainty for customers
- SAP's BusinessObjects Enterprise Suite integration is not as strong as some competitors



SAS

Cary, NC, USA

www.sas.com

SAS, founded in 1976, is a privately held company and a well known brand in the business intelligence and analytics market. The vendor has been a specialist in business intelligence, data management, and advanced analytics for decades. With its current portfolio marketed as SAS Platform, the vendor aims to accelerate the analytics life cycle of companies by offering capabilities to manage data, deploy and operationalize analytics and perform data discovery and analytics.

SAS's traditional BI offering, SAS Enterprise BI Server, which is marketed as part of SAS Platform, covers dashboarding, OLAP and reporting through clients such as SAS Web Report Studio and SAS Enterprise Guide. SAS also offers a variety of analytic applications to address different industries and application domains. The vendor has extended its predefined content based on the new Viya platform, which was introduced in 2016. SAS Viya is an open and cloud-ready platform for analytics, which extends SAS 9 to serve all types of customers' analytical needs. It was designed as a massively parallel, distributed multi-OS environment which connects to various data sources and can be run on-premises or in different cloud infrastructures. In addition, SAS has made a point of creating an open architecture which not only supports SAS code but also languages such as R, Python, Java and Lua directly or through APIs. Technically, SAS Viya consists of a set of micro services and a new in-memory engine called SAS Cloud Analytics Services (CAS) for execution in a single-machine or distributed mode.

To target business users, SAS released the first version of SAS Visual Analytics back in 2012. It was based on the SAS 9 platform, which was complemented by SAS Visual Statistics in 2014. SAS Visual Analytics 7.4 was the last release on SAS 9 architecture and was replaced by SAS Visual Analytics 8.1 (released in 2017), which is completely SAS Viya-based and uses the new CAS in-memory engine. This product line focuses on visual data exploration, dashboarding, ad hoc reporting and analysis. SAS continues to improve its data preparation module (SAS Data Preparation), which is aimed at business users. It was designed to load data into the internal Viya in-memory engine (CAS) for fast and scalable analysis. Add-on products for more advanced business users and data scientists such as SAS Visual Statistics and SAS Visual Data Mining and Machine Learning are also available on SAS Viya.

Strengths

- SAS Visual Analytics as a business user-oriented ad hoc analysis, reporting, visual data exploration and dashboarding solution
- Strong analytics and data mining capabilities and leading advanced analytics capabilities for data discovery through seamless integration with SAS Visual Statistics and SAS Visual Data Mining and Machine Learning
- Solid data management abilities with metadata support in the platform
- SAS includes a flexible and powerful programming language
- Viya's in-memory engine CAS was designed as a scalable architecture for substantial amounts of data and large numbers of concurrent users

- Integration between the software stacks SAS 9.4 and SAS Viya at data level; integration at report level is not available due to different technologies
- SAS Visual products are modernized and target different types of users, especially from line of business. However, the traditional SAS BI portfolio focuses on IT and BI specialists and therefore requires technical expertise
- SAS Visual Analytics includes interactive and self-service style analysis and dashboards. It has limited functionality in the area of formatted reporting compared to most competitors



Sisense

New York, NY, USA

www.sisense.com

Headquartered in New York City, Sisense is a vendor offering a modern BI and analytics product suitable for dashboards and analysis, as well as more explorative use cases, on a single platform. The company sells to medium and large enterprises across the globe.

Marketed as a "single-stack" product that tries to simplify analytics for complex data, Sisense provides an easy-to-use dashboard environment where users have the option to start with predefined dashboards for selected data sources or data modeling and integration tools for querying disparate data sources. Sisense can consume data from spreadsheets, Hadoop, web applications and relational databases and loads it into its integrated ElastiCube data stores without pre-aggregation or pre-calculation. ElastiCube, despite its name, is not based on a cube engine but on a columnar MonetDB. Query performance is enhanced in Sisense by increasingly leveraging CPU caches and vector instructions for calculations.

Although mandatory, upfront modeling for building ElastiCubes is simple and very flexible as it is intentionally reduced to a required minimum. Business users are offered good connectivity options and most data transformations can be made while visually analyzing data. The ElastiCube Manager, Sisense's modeling environment, has recently been migrated to a modern web client which currently lacks the full connectivity of the fat client it is intended to supersede.

The introduction of natural language queries in the "BI Bot" shows Sisense's aspiration to be recognized as an innovative vendor in the BI and analytics market with a core focus on pervasive analytics by lowering the entry barrier for users. Sisense focuses on providing business users with BI and analytics functionality in one product but does not cater for usage scenarios such as formatted reporting and planning as some competitors do.

Strengths

- Integrated product for data discovery and dashboarding use cases on an integrated stack. Easy to use for business users
- Internal columnar data store is mature and fast, combined with proprietary In-Chip technology for performance acceleration
- APIs and JavaScript library for embedding purposes
- Business user-oriented data integration and modeling capabilities
- HTML5-based dashboards and interactive visualizations targeted at business users

- No predefined functionality for planning; only when used as an analysis and dashboarding product in performance management and planning processes
- Limited capabilities in the area of print-oriented reporting and report distribution compared to some competitors in this area
- Local presence limited outside the United States and Israel, although the vendor is currently expanding into other territories



Tableau

Seattle, WA, USA

www.tableau.com

Tableau Software emerged from scientific research at Stanford University and was founded in 2003. The vendor was recently acquired by Salesforce.

Tableau follows a strategy of delivering software that requires little training and allows business users to interpret their own data, mostly by means of interactive visualization. Tableau's main products are Tableau Desktop, Tableau Server, Tableau Online and Tableau Prep. These are sold as bundles in new subscription offerings: Creator, Explorer and Viewer, which are all available on-premises, in the public cloud or via SaaS.

Tableau is a user-friendly visual analysis and data discovery platform that provides a lean architecture consisting of a desktop and web client used for development and authoring and a server for central deployment, sharing and collaboration. The intuitive user interface, built-in intelligence and memory utilization to optimize performance contribute to the popularity of this solution for visual analysis, dashboarding and data discovery scenarios.

Tableau's openness to a variety of data sources is one of its strengths. The solution allows users to combine and analyze data from over 65 different data sources. Data preparation in Tableau Desktop can be quick as many manipulations can be made directly while analyzing data, enabling a truly iterative approach to data discovery. With the release of Tableau Prep, data preparation has been enhanced with deeper functionality and a more visual approach with recommendations for data shaping, profiling and enhanced traceability. Tableau Prep Conductor was released in 2019 to schedule and manage self-service data preparation at scale. It is integrated with the Tableau platform and is currently available as part of the new Tableau Data Management Add-on.

Tableau also continues to focus on improving and growing its self-service analytics platform into a modern enterprise BI platform. Functions such as data source certification, data source recommendation and a feature called Tableau Bridge have been added. Tableau Bridge aims to connect from Tableau Online to on-premises data sources in order to support hybrid cloud scenarios. Moreover, the vendor has begun to broaden its analytical spectrum by integrating Python and MATLAB next to R. ClearGraph joined Tableau in 2017 and started to complement the solution with its Natural Language Query (NLQ) and Processing (NLP) capabilities. In 2018 Empirical Systems, a startup specializing in automated statistics was acquired by Tableau to complement its portfolio with further analytics features.

Strengths

- Easy-to-use user interface and therefore potentially high user acceptance
- Visual analysis with built-in intelligence and good interactivity suitable for business users
- Data preparation and analysis capabilities for users with access to different data sources including capabilities for cross-database joins and smart join recommendations powered by machine learning
- Several interactive visualization options with visualization recommendations
- Offline reporting and analysis capabilities (desktop client)

- Predefined functions for planning and budgeting are not available. However, Tableau can be used as an analysis and dashboarding solution to support planning processes
- Risk of report "explosion" when using the solution without proper governance concepts
- Tableau Prep as a distinct client for data preparation requires users to switch tools during iterative discovery



TARGIT

Aalborg, Denmark

www.targit.com

TARGIT is a privately-owned software provider founded in 1986 with headquarters based in Aalborg, Denmark. The company has more than 6,800 customers, most of whom are located in Europe and North America, while one-third are distributed across the rest of the world.

TARGIT is positioned well for companies of all sizes requiring an all-integrated BI platform with vertical content. TARGIT Decision Suite offers integrated data discovery/self-service analysis, ad hoc reporting and dashboards with capabilities for batch reporting, mobility, slideshows and data mashups. The most recent 2019 release supports a range of trending features including speech recognition for natural language queries, alerts and notifications, an intelligent wizard that finds relevant content as the user types, an in-memory data mashup tool and support for creating custom visualizations. Through a no footprint web-client, TARGIT has added to its capabilities for embedding into other applications and web portals. TARGIT's newly introduced document model is intended to reduce the effort required to design content and make it available across all devices and output types.

TARGIT has made significant inroads, particularly among Microsoft Dynamics customers. The company offers a multitude of vertical solutions. The most prominent are those for manufacturing and retail, while niche solutions for heavy machinery, waste management, fleet management, medical billing, fashion design and apparel are showing traction as well. Providing not only a BI solution but also knowledge in the software remains a strong focus of TARGIT. The vendor continues to add verticals and predefined content to its portfolio.

For several years, TARGIT has invested heavily in modernizing its solution. First, it began to reduce the solution's Microsoft dependency by enabling customers to access data sources other than Microsoft SQL Server. Now an option to use its own in-memory database, as well as a number of different data sources has been introduced. Furthermore, TARGIT is still working to enhance the enterprise features of its product by improving the deployment process and optimizing the UI/UX experience to enable designers to create dashboards, analyses and reports that are ready for easy consumption on large enterprise portals with better support for an improved cross-platform experience.

Strengths

- Business user-oriented BI platform for data discovery/self-service analysis, ad hoc reporting and dashboards
- Enterprise functionality for data governance, reporting, distribution, deployment and logging
- Self-service BI capabilities which complement the governed experience
- Agents for monitoring data and alerting
- Accelerators and predefined content for Microsoft Dynamics NAV, AX, CRM and GP and a growing list of CRM, ERP and DMS systems

- No predefined functionality for planning; only when used as an analysis and dashboarding product in performance management and planning processes
- Lack of marketing and limited overall visibility in BI markets
- Microsoft-centric approach with Windows dependencies, which makes TARGIT less interesting for organizations with a Linux platform focus



TIBCO

Palo Alto, CA, USA

www.tibco.com

TIBCO is a software vendor best known for its analytics and infrastructure offerings. From APIs and systems to devices and people, TIBCO aims to interconnect everything by capturing data in real time wherever it is, and to augment the intelligence of businesses through analytical insights. To strengthen its data integration and interconnect capabilities, TIBCO acquired Cisco's data virtualization business (formerly Composite Software) in 2018 and the data integration-as-a-service specialist Scribesoft. In 2019 the vendor also acquired SnappyData, an in-memory data platform.

TIBCO's analytics portfolio provides comprehensive capabilities to support a wide range of analytical scenarios. The vendor began its analytics journey back in 2007 with the acquisition of Spotfire, a Swedish software vendor specializing in interactive visual analysis. In 2014, the open source vendor Jaspersoft was purchased to add embedded BI capabilities. TIBCO Spotfire is a comprehensive business intelligence solution strongly focused on visual and advanced statistical analysis as well as the design of interactive dashboard applications. Spotfire applications are optimized to deliver good performance through its in-memory data engine, through direct data source queries or combinations thereof. TIBCO Spotfire offers capabilities to support collaboration through built-in functions. Aside from a full-featured desktop client primarily targeted at trained analysts and statisticians, TIBCO also offers web and mobile clients for Spotfire content consumers. By embedding complex statistical methods and models, data scientists can perform predictive analyses, leveraging capabilities offered by the S+ and R programming languages. In 2018, TIBCO released Spotfire X, a new version of Spotfire that offers built-in streaming capabilities. In 2017, TIBCO acquired data science vendors Statistica and AlpineData, a project management and collaboration platform for data science projects, to further augment its analytics portfolio. Its current advanced analytics offering is packaged as TIBCO Data Science. TIBCO Spotfire now offers improved integration with TIBCO Data Science. TIBCO Jaspersoft rounds out the BI portfolio with embedded reporting and dashboarding as well as data integration functionality. Jaspersoft primarily targets product managers and developers who want to embed BI into their commercial applications. End users of Jaspersoft include non-technical business people who use the applications into which Jaspersoft is embedded. Jaspersoft is also popular among the developer community due to its open source heritage and embedding flexibility.

Strengths

- In-memory solution Spotfire is designed to support business users with different types of analysis: visual, geo, streaming and advanced statistical analytics
- Comprehensive capabilities for visualizing data and support for unrestricted, visual data navigation in Spotfire
- Flexible environment for developing interactive on-screen dashboards and applications for reporting and analysis in Spotfire
- Highly formatted reporting in Jaspersoft
- Coverage of embedding scenarios through a JavaScript API and visualize.js, which allows for seamless integration of analytics into web applications

- Rich but complex portfolio for analytics based on acquisitions with integration at data level only (not sharing visualizations)
- Due to the number of available solutions for analytics, customers should carefully review their requirements and choose the most suitable tool
- Different data access types between thick client and server in Spotfire



Yellowfin

Melbourne, Vic, Australia

www.yellowfinbi.com

Yellowfin, founded in Melbourne in 2003, is a BI software company that set out to change the general BI approach because the founders felt that traditional BI had become more complicated and expensive than it needed to be. Yellowfin sells its solutions directly or via its network of more than 600 partners worldwide. While promoting Yellowfin as a one stop shop for analytics, the vendor also focuses on embedding white labeled BI and analytics capabilities into other solutions, significantly expanding the brand's reach.

Yellowfin is a mature, user-friendly BI and analytics platform that has evolved from a successful reporting and dashboard product to support an emerging style of analytics characterized by governed data discovery and collaboration. Besides engaging visualization, and the company's focus on making BI content consumption as easy as possible, Yellowfin has put emphasis on providing collaboration features. The extent of features offered in this area is a major differentiator as collaboration is vital to enabling the quick distribution of insight to relevant recipients. Yellowfin has added features such as Timeline to track content and collaboration in a social networking manner, as well as workflow functionality to support content creation and collaboration between different user types – such as IT and business.

The vendor's "author once, consume anywhere" approach enables users to deploy dashboard content easily on mobile devices. Yellowfin has enhanced its mobile experience with collaboration features to support annotations, discussions and content sharing. For advanced analytics use cases, the vendor integrates with libraries/products such as R, PMML, Python, TensorFlow, SPSS, H2O and SAS. To speed up time to insight, Yellowfin introduced "Smart Analysis" and "Auto Analyze" to compare metrics and analyze data sets behind the scenes and provide users with ranked and commented (NLG) insight. Yellowfin continues to invest in artificial intelligence and machine learning having introduced its Signals offering in 2018. This is an automated data discovery feature designed to show users critical changes in data that they are interested in. In contrast to threshold-based alerts, Signals use different statistical methods to discover outliers and patterns in data.

Strengths

- A broad range of innovative features such as collaboration and storyboarding. The recently introduced Signals are a good example of using AI and ML to provide value through automation
- Support of embedded BI usage scenarios
- Ease of use for business users, and also for report designers
- Simple pricing model
- Broad data preparation functionality with good guidance and profiling features

- Highly formatted (pixel-perfect) reporting is not available with the solution. However, it does support the integration of BIRT and JasperReport reports, which are pixel-perfect
- No planning functionality (i.e., write-back, data allocation and planning functions). However, the solution can be used to support performance management or planning tasks with its dashboarding, analysis and reporting functionality
- Yellowfin does not have a dedicated solution targeted at data scientists in its portfolio. However, it has improved and broadened its advanced analytics capabilities and integration with marketleading data science platforms and languages

BARCSCORE

Other Vendors

There are many other established vendors in the business intelligence market that provide mature and very useful technology, which may be ideal for organizations looking for a BI solution. However, due to the inclusion criteria applied in this report, those vendors are not evaluated in detail. To provide a broader market overview, we list some of them here.

Adaptive Insights

Palo Alto, CA, USA

www.adaptiveinsights.com

Adaptive Insights offers a cloud-based business intelligence and corporate performance management suite called Adaptive Suite for planning, consolidation, analytics and reporting.

ADVIZOR Solutions

Downers Grove, IL, USA

www.advizorsolutions.com

ADVIZOR offers interactive analysis with lots of different chart types for visual discovery as well as predictive analytics based on a patented in-memory data model.

Altair

Troy, MI, USA

www.altair.com

SmartInsight is a business intelligence solution focused on data discovery and data visualization. The recently acquired Datawatch portfolio extends functionality for streaming analytics (Panopticon) and data preparation (Monarch).

Alteryx

Irvine, CA, USA

www.alteryx.com

Alteryx Analytics provides analysts with a workflow-based approach to data integration, modeling and advanced analytics that leads to deeper insights into data. It is especially geared to supporting users in the area of data preparation as one of the important steps in the data discovery process.

Anaplan

San Francisco, CA, USA

www.anaplan.com

A flexible, cloud-based planning product with additional functionality for reporting and analysis. Planning applications for miscellaneous topics are available.



Bilander

Gdynia, Poland

www.bilandergroup.com

Integrated BI tool for ad hoc reporting, advanced analysis, planning, dashboarding and balanced scorecarding with comprehensive chart functionality.

Bissantz

Nuremberg, Germany

www.bissantz.de

Bissantz's DeltaMaster software enables users to create custom solutions for analysis, planning and reporting, featuring patented visualization capabilities.

Bitam

Roswell, GA, USA

www.bitam.com

Bitam is a global provider of business intelligence and enterprise performance management software solutions.

Chartio

San Francisco, CA, USA

www.chartio.com

Interactive charts and dashboards created through an intuitive drag-and-drop interface. Customers can connect their databases directly to Chartio to visualize data in real time.

Cubeware

Rosenheim, Germany

www.cubeware.de

BI offering consisting of a front end for reporting, analysis, dashboarding and planning with a data integration tool to create various multidimensional models.

Comma Soft

Bonn, Germany

www.comma-soft.com

In-memory based BI solution targeted at business users. Includes advanced analytics and data science functionality as well as capabilities for dashboading, ad hoc analysis, reporting, set-oriented analysis and visual navigation in data.



Connexica

Stafford, UK

www.connexica.com

Connexica's CXAIR is a search-based analytics tool for querying structured and unstructured data.

Cyberscience

Centennial, CO, USA

www.cyberscience.com

An ad hoc query and production reporting system that allows users to create simple queries, business graphics and crosstab reports as well as production reports.

Datameer

San Francisco, CA, USA

www.datameer.com

A big data analytics environment on top of Hadoop. Datameer combines self-service data integration, analytics and visualization functionality.

Decisyon

Stamford, CT, USA

www.decisyon.com

A collaborative business intelligence and performance management software solution that integrates analysis, planning and execution.

Entrinsik

Raleigh, NC, USA

www.entrinsik.com

Entrinsik Informer includes a browser-based drag-and-drop, point-and-click interface designed to encourage self-service BI. It is heavily used by mid-sized organizations in specific industries.

GoodData

San Francisco, CA, USA

www.gooddata.com

GoodData offers a cloud analytics platform to help organizations creating and distributing data products. The product offers analytics functionality such as dashboards, data discovery and visualization.

Halo BI

San Diego, CA, USA

Browser-based BI platform for creating dashboards, analysis and reports and to perform predictive analytics and data mining with support for mobile devices.



iDashboards

Troy, MI, USA

www.idashboards.com

Interactive dashboarding software that displays data from databases, data warehouses, spreadsheets, XML and other data sources in real time.

InetSoft

Piscataway, NJ, USA

www.inetsoft.com

InetSoft offers various applications that focus on operational BI, enterprise reporting, data visualization and embeddable reporting.

Jedox

Freiburg, Germany

www.jedox.com

A flexible BI solution for planning, reporting and analysis that runs on the company's own multidimensional database. The underlying philosophy of Jedox Suite is to extend the familiar Excel environment with specific BI functionality.

Knowage

Rome, Italy

www.knowage-suite.com

An open source business intelligence suite for ad hoc reporting, interactive cockpits, multidimensional (OLAP) analysis and data mining.

Lavastorm Analytics

Boston, MA, USA

www.lavastorm.com

Agile analytic environment that combines ETL and data integration, data analysis and data visualization capabilities based on the Lavastorm Analytics Engine.

Logi Analytics & Zoomdata

McLean, VA, USA

www.logianalytics.com

Logi Suite is a tool set primarily focused on embedded BI and operational BI scenarios needing dashboarding, reporting and analysis capabilities. The recently acquired Jinfonet Software with JReport provides interactive data visualization with customizable ad hoc reporting and dashboards that empower end users through the web and mobile devices.

Zoomdata is a big data exploration, visualization and analytics platform for stream processing data including cloud, Hadoop/HDFS, social media and proprietary databases to create real-time



visualizations. Zoomdata was recently acquired by Logi Analytics.

Longview

Markham, ON, Canada

www.longview.com

Longview Solutions is a Canadian CPM and tax solution specialist that merged with arcplan, a German BI specialist, in 2015. The Longview portfolio now offers the following products: Longview, Longview Tax, Longview CPM and Longview Analytics (formerly arcplan), as well as Tidemark.

Looker

Santa Cruz, CA, USA

www.looker.com

Web-based data discovery platform accessible on any browser as well as on mobile devices. Looker operates inside underlying databases, such as Amazon Redshift, Greenplum and Teradata Aster. Looker was recently acquired by Google.

Palantir Technologies

Palo Alto, CA, USA

www.palantir.com

Palantir offers solutions for integrating, visualizing and analyzing massive amounts of information. Palantir's software is deployed at public institutions and private enterprises, and also in the non-profit sector, for example, in defense, anti-fraud and disease response.

Panorama Software

Toronto, ON, Canada

www.panorama.com

Collaborative business intelligence tool focused on dashboarding and analysis and based on visual infographics.

Phocas

Coventry, UK

www.phocassoftware.com

Phocas offers a mature self-service tool that enables users to perform their own analysis and reporting with IT support needed only for data provisioning. Phocas offers a good range of functionality to support ad hoc querying, standard reporting, dashboarding and data discovery.

Platfora

San Mateo, CA, USA

www.platfora.com

An interactive big data analytics platform for multi-structured data operating natively on Hadoop and Spark.



Prevero (Unit4)

Munich, Germany

www.prevero.com

Prevero targets business users with a flexible development environment for building individual BI applications for planning, reporting and analysis with the help of wizards.

Prognoz

Perm, Russia

www.prognoz.com

Prognoz is a Russian specialist offering a platform containing several components for formatted and ad hoc reporting, dashboarding and analysis.

Salesforce (including BeyondCore)

San Francisco, CA, USA

www.salesforce.com

Salesforce, already well known for its CRM solution, has entered the BI market with an internally developed product called Wave Analytics. In 2016, Salesforce also acquired BeyondCore, a data discovery solution targeted at business users. Salesforce recently acquired Tableau (see vendor profiles).

Salient

Vancouver, BC, Canada

www.salientbi.com

Salient's Collaborative Intelligence Suite offers analytics, interactive dashboards and collaborative knowledge management all within one integrated business intelligence/performance management tool.

ThoughtSpot

Palo Alto, CA, USA

www.thoughtspot.com

A search-based BI solution for visual exploration and data discovery with integrated machine learning algorithms.



Related Research

The following BARC publications complement BARC Score Enterprise BI and Analytics Platforms:

• **BARC Access**: Access to BARC's complete research portfolio, including product reviews with detailed insights into more than 40 BI solutions, covering all the major players in the BI space

http://barc-research.com/research/business-intelligence/

 BARC Score Data Discovery – Data Preparation, Visual Analysis and Guided Advanced Analytics for Business Analysts: Data discovery is currently one of the world's most influential BI trends. The demand for flexible, user-friendly tools that can be used to efficiently analyze and research data is rising accordingly. BARC Score Data Discovery provides a market segment overview that clearly addresses the strengths and challenges, current market position and functional scope of individual providers, and serves as a valuable guide for the selection of software.

http://barc-research.com/barc-score/barc-score-data-discovery/

• **The BI Survey**: Research based on the world's largest annual survey of BI end users looks at the latest trends, compares software products in detail and reveals how real-world users currently rate their BI vendors and products.

https://bi-survey.com/

• **The Planning Survey**: The world's largest vendor-independent survey on the use of planning products looks at the latest trends, and features user ratings of the leading planning vendors and products.

https://bi-survey.com/

• **BARC BI Trend Monitor**: BARC's BI Trend Monitor study gives BI practitioners a platform to have their say on the trends currently shaping the BI and data management market, supplemented by additional commentary and analysis from BARC analysts.

http://barc-research.com/research/bi-trend-monitor/

BARCSCORE

BARC Score Consulting Services

BARC has many years of experience in helping organizations to choose the right business intelligence software to meet their business requirements. Hire us to support your BI tool selection project and guide you through each step of the process.

What's included	BARC Score Inquiry	MyScore Workshop	MyScore Short List
	990 EUR	3,900 EUR	11,900 EUR
BARC Score Paper			
 Score methodology 			
 Score graphic 			
 Page per vendor with 	✓	\checkmark	✓
 Vendor and product description 			
 Strengths and challanges 			
 Analyst inquiry time (connect directly with BARC analysts) 	One hour	During the workshop	During the workshop
Explanation of the BARC Score concept		\checkmark	\checkmark
 Overviews of the Bl/analytics vendors rated in BARC Score as well as other interesting players 		\checkmark	\checkmark
 Requirements discussion and weighting 		During the workshop	Dedicated requirements analysis workshop
Verbal tool recommendation		\checkmark	\checkmark
 Presentation of short list (including filters, exclusion criteria and explanation per excluded vendor) 			\checkmark

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Business Application Research Center – BARC GmbH



Germany BARC GmbH Berliner Platz 7 D-97080 Würzburg +49 931 880651-0 www.barc.de

Austria BARC GmbH Meldemannstraße 18 / 01.14 A-1200 Wien +43 660 636 68 70

Switzerland BARC Schweiz GmbH Täfernstraße 22a CH-5405 Baden-Dättwil +41 56 470 94 34

Rest of the World +44 1536 772 451 www.barc-research.com